New York State
Art Teachers Association
77th Annual Conference



DOUBLETREE HOTEL BINGHAMTON, NY NOVEMBER 21-23, 2025



# navigating the waves

## EXHIBITORS PROSPECTUS



CLASSIC ART SUPPLIES
NEW PRODUCTS
NEW TECHNIQUES
GRAPHIC ARTS SUPPLIES
UNIVERSITY PROGRAMS
TEACHER TRAVEL PROGRAMS
CURRICULUM RESOURCES
EXHIBIT DISPLAY OPTIONS
NEW TECHNOLOGY
PHOTOGRAPHY RESOURCES
MUSEUM COLLECTIONS

#### What is NYSATA?

The New York State Art Teachers Association (NYSATA) is the leading professional association for visual arts educators in New York State, with over 2,000 members and nearly 10,000 contacts. NYSATA's mission is to champion creativity and innovation by supporting high-quality visual arts, design, and media arts education for all students in the state.

## Why should you be a part of the NYSATA 2025 Conference?

The NYSATA Annual Conference is where visual arts, media arts, and design education professionals connect, collaborate, learn, and create. As an exhibitor, you can make a personal connection with hundreds of prospective customers who have buying power. Your brand and message can reach this audience before, during, and after the event.

### What products and services are attendees looking for?

NYSATA Conference attendees love to discover new products, concepts, and techniques intended for all skill levels and ages. They are looking for materials, ideas, and services ranging from classic art supplies to up-to-the-minute media, technology, processes, and professional development opportunities; curriculum resources; college and university programs; visual aids; painting, drawing, printmaking, sculpture, woodworking, ceramic, glass, and metal arts supplies; art-related travel; graphic design, photography, and drafting supplies; and more!

Exhibitors can offer hands-on workshops to showcase new products durring the conference. See <a href="https://www.nysata.org/2025-conference">www.nysata.org/2025-conference</a> for details and to propose a workshop. *Deadline for proposals is May 1, 2025.* 

#### Who attends the Conference?

Over 500 preK-12 visual arts, design, and media arts educators, university professors, administrators, supervisors, museum educators, and art education students from across New York State are expected to attend in 2025. Reserve your space now to be a part of our event!

### Reserve Now!

Flexible payment options www.nysata.org/exhibit-with-nysata

## Questions?

Eric Stormes, NYSATA Exhibits/Sponsorship Coordinator <a href="mailto:exhibitors@nysata.org">exhibitors@nysata.org</a>

## EXHIBIT PACKAGE DETAILS

## NYSATA 77th Annual Conference | November 21-23, 2025 | DoubleTree Hotel | Binghamton, NY

#### **Exhibit Dates and Times**

Thursday November 20

Set up 2 PM-5 PM

Friday, November 21

- Exhibits open 8 AM-5 PM
- Exhibitor exclusive 8-10 AM
- Closed for lunch 1-2 PM

## Saturday November 22

- Exhibits open 8 AM-1 PM
- Exhibitor exclusive 8-9 AM
- Breakdown begins at 1 PM

## **Commercial Exhibit Package**

\$500 (+\$100 after August 15)

- 8'x10' booth includes: 8' high backdrape and 3' drape on sides, 2 (6') draped tables, 2 chairs, identification sign
- Company name and link(s) in Whova conference app and on NYSATA website for 3 months (\$150 value)
- 24-hour access to social community feed in Whova conference app before, during, and after theevent
- Recognition in vendor giveaway raffle and/or swag bag if you choose to donate an item
- ¼ page ad in NYSATA News digital Fall conference promo edition (register by August 15) (9,000+ contacts) (\$100 value)
- ¼ page ad in Conference Program (\$75 value)

## College and Nonprofit Institution

\$300 (+\$50 after August 15)

- 6' draped table, 2 chairs, identification sign, conference identification badges
- One conference registration (\$169 value)
- ¼ page ad in Conference Program (\$75 value)

- Institution name and link(s) in Whova conference app and on the NYSATA website for 3 months (\$150 value)
- ¼ page ad in NYSATA News digital Fall edition (register by August 15)
   (9,000+ contacts) (\$100 value)
- 24-hour access to social community feed in Whova conference app before, during, and after the event
- Recognition in vendor giveaway raffle and/or swag bag if you choose to donate an item

## **Hotel Advance Shipping**

Please label all packages shipped as follows:

NYS Art Teachers Association Your Name, Company Name, Booth Number"

DoubleTree Hotel 225 North Water Street Binghamton, NY 13902

Be sure a return address is included. If there is more than one package, indicate "1 of 2" etc. Please do not schedule shipment delivery before November 18.

## **Decorator Service/Drayage**

Northeast Decorating Company TO: (Exhibiting Company Name & Booth #)

FOR: NYSATA c/o Northeast Decorating 3360 Milton Avenue Syracuse, NY 13219

315-471-9989 fax 315-471-0237

suzi@northeastdecorating.com

Drayage before November 15. Addon furnishing and drayage forms provided by early September.

### **Free Ad Instructions**

Send print ready pdf, jpeg, or png format images to <a href="exhibitors@">exhibitors@</a>
<a href="mailto:nysata.org">nysata.org</a> as soon as possible after you register. Free Ad Size: 1/4 page (3.75" w x 4.75"h) at 150 ppi minimum. Full color ads for the digital NYSATA News. Print editions and conference printed program ad in B/W. Ad upgrades are available.

#### Ad-Ons

Upgrade your print ad size or add on a Whova app banner ad (+\$75).

### **Reserve Online Now!**

For details and to reserve space, go to <a href="https://www.nysata.org/exhibit-with-nysata">www.nysata.org/exhibit-with-nysata</a>. Register before October 15.

## Cancellation

Cancellations accepted in writing by October 1. Cancellation fee of 50% between October 1 and November 1. No refunds after November 1.

#### Can't be Present this Year?

Contact us for details on advertising options without a booth fee.

### Questions?

Exhibits/Sponsorship/Advertising Eric Stormes

exhibitors@nysata.org

Invoicing
NYSATA Revenues Manager
Terri Konu
tkonu@nysata.org
315-695-2500

Workshops
Kathryn Alonso-Bergevin
workshops@nvsata.org

Conference Details Cindy Henry conference@nysata.org